Quarterly Report on Consolidated Results for the Nine-Month period ended 31 March 2013

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	INDIVIDUA Current Year Quarter 31.03.2013	L QUARTER Preceding Year Corresponding Quarter 31.03.2012	CUMULATI Current Year To Date 31.03.2013	VE QUARTER Preceding Year Corresponding Period
	RM '000	RM '000	RM '000	31.03.2012 RM '000
Revenue	38,030	22,013	78,236	52,771
Cost of sales	(32,420)	(18,494)	(65,919)	(43,358)
Gross profit	5,610	3,519	12,317	9,413
Other income	450	77	788	810
Administrative expenses	(2,125)	(1,726)	(5,289)	(4,854)
Selling and distribution expenses	(10)	(72)	(59)	(135)
Other expenses	(232)	(192)	(710)	(919)
Finance costs	(11)	(8)	(28)	(40)
Profit before taxation	3,682	1,598	7,019	4,275
Income tax expense	(735)	(317)	(1,467)	(919)
Profit for the period	2,947	1,281	5,552	3,356
Other comprehensive income				
Foreign currency translation	102	(76)	(8)	670
Total comprehensive income for the period	3,049	1,205	5,544	4,026
Profit for the period attributable to:				
Owners of the parent	2,947	1,281	5,552	3,356
Total comprehensive income for the period attributable to:				
Owners of the parent =	3,049	1,205	5,544	4,026
Earnings per ordinary share (sen)				
- Basic =	3.68	1.60	6.94	4.20
- Diluted	NA	NA	NA	NA

#### Note:

The unaudited condensed consolidated statement of comprehensive income should be read in conjunction with the audited financial statements for the year ended 30 June 2012 and the accompanying explanatory notes attached to the interim financial statements.

NA denotes "Not Applicable"

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## UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Unaudited As At 31 March 2013 RM '000	Audited As At 30 June 2012 RM '000
ASSETS		
Non-current assets		
Property, plant and equipment	19,026	19,418
Investment properties	145	147
	19,171	19,565
Current assets		
Inventories	26,548	23,554
Trade and other receivables	37,428	26,304
Cash and bank balances	30,599	35,609
Tax recoverable	1,135	1,159
	95,710	86,626
TOTAL ASSETS	114,881	106,191
EQUITY AND LIABILITIES		
Share capital	40,000	40,000
Reserves	61,768	59,024
Total equity - profit attributable to owners of the parent	101,768	99,024
Non-current liability		
Deferred taxation	1,199	1,199
Current liabilities		
Trade and other payables	11,876	4,660
Borrowings	11,070	1,276
Tax payable	38	32
	11,914	5,968
TOTAL LIABILITIES	13,113	7,167
TOTAL EQUITY AND LIABILITIES	114,881	106,191
Net assets per share (RM)	1.27	1.24

#### Note:

The unaudited condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 30 June 2012 and the accompanying explanatory notes attached to the interim financial statements.

## UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	<del></del>	Attributable to Owners of the Parent				
		Non-I	Distributable	Distributable		
9 months ended 31 March 2012	Share capital RM '000	Share premium RM '000	Foreign currency translation reserve RM '000	Unappropriated profit RM '000	Total equity RM '000	
Balance as at 1 July 2011 (Audited)	40,000	2,857	(961)	54,070	95,966	
Profit for the period	-	-	670	3,356	4,026	
Other comprehensive income	-	-	-	-	-	
Total comprehensive income	-		670	3,356	4,026	
Dividends				(2,800)	(2,800)	
Balance as at 31 March 2012	40,000	2,857	(291)	54,626	97,192	
9 months ended 31 March 2013						
Balance as at 1 July 2012 (Audited)	40,000	2,857	(198)	56,365	99,024	
Profit for the period	-	-	-	5,552	5,552	
Other comprehensive income	-	-	(8)	-	(8)	
Total comprehensive income		-	(8)	5,552	5,544	
Dividends				(2,800)	(2,800)	
Balance as at 31 March 2013	40,000	2,857	(206)	59,117	101,768	

#### Note:

The unaudited condensed consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the year ended 30 June 2012 and the accompanying explanatory notes attached to the interim financial statements.

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UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

CASH FLOWS FROM OPERATING ACTIVITIES	9 Months Ended 31.03.2013 RM'000	9 Months Ended 31.03.2012 RM'000
Profit before taxation	7.010	4.055
Adjustments for:-	7,019	4,275
Interest expenses	28	40
Interest income	(606)	(596)
Non-cash items	1,399	1,291
Operating profit before working capital changes	7,840	5,010
Changes in working capital		
Net change in current assets	(14,321)	(2,987)
Net change in current liabilities	7,250	4,570
Cash generated from operations	769	6,593
Taxation paid	(1,437)	(1,115)
Taxes refunded	-	-
Interest paid	(28)	(40)
Interest received	606	596
Net cash generated from operating activities	(90)	6,034
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(860)	(877)
Proceeds from disposal of property, plant and equipment	5	18

(855)

(1,309)

(2,800)

(4,109)

(5,054)

35,609

30,599

44

(859)

(2,800)

(2,800)

2,375

30,267

33,312

670

#### Cash and cash equivalents at beginning of financial period Cash and cash equivalents at end of the financial period

Cash and cash equivalent at the end of the financial period comprise the	e following:	
Short term deposits with licensed banks	1,019	11
Cash on hand and at banks	2,582	4,654
	3,601	4,665
Short term cash investments	26,998	28,647
Cash and bank balances	30,599	33,312

#### Note:

Net cash used in investing activities

Net cash used in financing activities

Net changes in cash and cash equivalents

Effect of foreign exchange rate changes

Net repayment of bills payables

Dividend paid

CASH FLOWS FROM FINANCING ACTIVITIES

The unaudited condensed consolidated statement of cash flows should be read in conjunction with the audited financial statements for the year ended 30 June 2012 and the accompanying explanatory notes attached to the interim financial statements.

#### A. EXPLANATORY NOTES PURSUANT TO MFRS 134

#### A1. Basis of Preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standards ("MFRS") 134, *Interim Financial Reporting* and Paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements for the financial year ended 30 June 2012. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 30 June 2012.

#### A2. Changes in Accounting Policies

The Group adopted the new IFRS-compliant framework, MFRS with effect from 1 July 2012. In adopting the new framework, the Group has applied MFRS 1, *First-time Adoption of MFRS*. The adoption of MFRS 1 did not result in a significant impact on the financial statements of the Group. In addition, the financial statements comply with the International Financial Reporting Standards as issued by the International Accounting Standards Board.

The accounting policies and methods of computation adopted by the Group in the preparation of the consolidated interim financial statements are consistent with those adopted in the audited financial statements for the financial year ended 30 June 2012 except for the adoption of the following MFRSs, Amendments to MFRSs and IC Interpretations:

		Effective dates
MFRS 124	Related Party Disclosures (revised)	1 January 2012
Amendments to MFRS 1	Severe Hyperinflation and Removal	1 January 2012
	of Fixed Dates for First-time Adopters	•
Amendments to MFRS 7	Disclosures - Transfers of Financial Assets	1 January 2012
Amendments to MFRS 112	Deferred Tax: Recovery of	1 January 2012
	Underlying Assets	·
Amendments to MFRS 101	Presentation of Items of Other	1 July 2012
	Comprehensive Income	

The adoption of the above MFRSs, Amendments to MFRSs and IC Interpretations did not have any financial impact on the Group.

#### Quarterly Report for the Third Quarter and Nine-Month period ended 31 March 2013

#### A3. Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the financial statements for the financial year ended 30 June 2012 was not qualified.

#### A4. Comment about Seasonal or Cyclical Factors

The Group operates in the local and overseas agricultural sector which could be influenced by seasonal or cyclical factors.

#### A5. Unusual Items due to their Nature, Size or Incidence

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows during the financial period ended 31 March 2013 except as disclosed in the notes.

#### A6. Changes in Estimates

There were no changes in estimates that have material effect in the current quarter and current financial year-to-date results.

#### A7. Debt and Equity Securities

There were no issuance, cancellations, repurchases, resale and repayment of debt and equity securities for the current quarter and current financial year to-date under review.

#### A8. Dividend Paid

A first and final single-tier dividend of 3.5 sen per share, in respect of the financial year ended 30 June 2012 amounting to RM2,800,000 was paid on 21 January 2013.

#### A9. Segmental Information

#### **Business Segment**

The Company is principally an investment holding company. The principal businesses of the Group are manufacturing of pesticides and plant micronutrients, distribution and agency of pesticides and other agrochemicals, and trading of pesticides and other agrochemicals which are substantially within a single business segment, and therefore, segmental reporting is deemed not necessary.

## Quarterly Report for the Third Quarter and Nine-Month period ended 31 March 2013

#### A9. Segmental Information - continued

#### Geographical Segment

In determining the geographical segments of the Group, segment revenue is based on the geographical location of customers and these are:

- (i) Malaysia
- (ii) Indonesia
- (iii) Bulgaria
- (iv) Belgium
- (v) Others: These consist of segments which cover mainly Australia, Lebonan, Singapore, Russia and Vietnam but which individually fall below the 10% threshold of a reportable segment

	Malaysia RM'000	Indonesia RM'000	Bulgaria RM'000	Belgium RM'000	Others RM'000	Elimi- nations RM'000	Total RM'000
Current Quarter	Ended 31.03	.2013					
Segment revenue Sales to							
external customers	13,537	8,505	7,666	4,301	4,021	-	38,030
Inter-segment sales	688	-	•	-	-	(688)	-
Total	14,225	8,505	7,666	4,301	4,021	(688)	38,030
Profit before tax Income tax expe							3,682 (735)
Profit for the per	riod						2,947

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	Malaysia RM'000	Indonesia RM'000	Bulgaria RM'000	Belgium RM'000	Others RM'000	Elimi- nations RM'000	Total RM'000
Current Year To-	Date Ended	31.03.2013					
Segment revenue Sales to							
external customers	34,154	13,234	8,925	10,339	11,584	-	78,236
Inter-segment sales	2,027	-	-	-	-	(2,027)	-
Total	36,181	13,234	8,925	10,339	11,584	(2,027)	78,236
Profit before tax Income tax expen	se						7,019 (1,467)
Profit for the period	od					_	5,552

#### A10. Carrying Amount of Revalued Assets

There is no revaluation of the property, plant and equipment brought forward from the previous audited annual financial statements as the Group does not adopt a revaluation policy on its property, plant and equipment.

#### A11. Changes in the Composition of the Group

There were no changes in the composition of the Group during the current quarter under review.

## A12. Changes in Contingent Liabilities and Contingent Assets

There were no changes in contingent liabilities or contingent assets since 30 June 2012.

#### A13. Capital Commitments

There was no capital commitments entered into and not provided for by the Group during the current quarter under review.

## Quarterly Report for the Third Quarter and Nine-Month period ended 31 March 2013

#### A14. Material Subsequent Events

In the opinion of the Directors, no material events have arisen between the end of the reporting period and 22 May 2013 which had affected substantially the results of the Group for the financial quarter ended 31 March 2013.

# B. EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### **B1.** Performance Review

	3 Months Ended			9 Monti	ıs Ended	
	31.03.2013 RM'000	31.03.2012 RM'000	Variance %	31.03.2013 RM'000	31.03.2013 RM'000	Variance %
Revenue	38,030	22,013	72.8	78,236	52,771	48.3
Profit before tax Tax	3,682 (735)	1,598 (317)		7,019 (1,467)	4,275 (919)	
Profit after tax	2,947	1,281	130.1	5,552	3,356	65.4

For the current quarter under review, the Group registered a revenue of RM38.030 million as compared to the preceding year corresponding quarter of RM22.013 million, an increase of 72.8%.

Profit for the period has increased by 130.1% to RM2.947 million in the current quarter under review from the preceding year corresponding quarter of RM1.281 million.

The increase in profit was due to the higher sales achieved for this quarter in comparison with the preceding year corresponding quarter.

For the current quarter under review, revenue in the Malaysia segment has increased by 17.0% and in the overseas segment it has increased by 134.6% as compared to the preceding year corresponding quarter. The increase in revenue in the Malaysia segment was due to the stock-up of inventory by customers in anticipation of the price increase couple with aggressive local marketing strategies. The increase in revenue in the overseas segment was largely due to strong sales to the European heartland where our Group continues to tap and gain from the opportunities of the European agrochemical market. The revenue increase in Indonesia was due to the increase in demand for our products to counter pest population caused by climate change.

#### B2. Variation of Results Against Preceding Quarter

	3 Month	3 Months Ended			
	31.03.2013 RM'000	31.12.2012 RM'000	Variance %		
Revenue	38,030	20,775	83.1		
Profit before tax	3,682	1,882	95.6		

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For the current quarter under review, the Group's profit before tax is RM3.682 million compared to the Group's profit before tax of RM1.882 million in the immediate preceding quarter. This 95.6% increase in profit before tax was due to higher sales achieved in the current quarter in comparison with the immediate preceding quarter.

#### **B3.** Prospects

The Group will continue to focus on its core activities and barring any unforeseen circumstances, the Group hopes to achieve acceptable performance for the financial year ending 30 June 2013.

#### **B4.** Profit Forecast or Profit Guarantee

The disclosure requirements for explanatory notes for the variance of actual profit after tax and non-controlling interests and forecast profit after tax and non-controlling interests and for the shortfall in profit guarantee are not applicable.

#### **B5.** Income Tax Expense

Current tax:	Current Quarter Ended 31.03.2013 RM'000	Current Year To-Date Ended 31.03.2013 RM'000
- Malaysian income tax	(735)	(1,467)

The effective tax rate of the Group for the current year to-date is slightly lower than the statutory tax rate of 25% due to sufficient capital allowances, industrial building allowances and reinvestment allowances allowable for offset.

#### **B6.** Corporate Proposals

There were no corporate proposals announced but not completed as at 22 May 2013.

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#### B7. Borrowings

RM denominated borrowings Short Term Borrowings Secured:-	As at 31.03.2013 RM'000	As at 30.6.2012 RM'000
Bills Payable	-	1,276

There are no borrowings denominated in foreign currency.

#### **B8.** Changes in Material Litigation

There were no material litigations involving the Group as at 22 May 2013.

#### B9. Dividend

No ordinary dividend has been declared for the quarter ended 31 March 2013.

#### **B10.** Earnings Per Share

(a) Basic

The computation of basic earnings per share for the current quarter and current year to-date is based on the Group unaudited profit for the period attributable to ordinary equity holders of the parent for the current quarter of RM2.947 million and current year to-date of RM5.552 million divided by the number of ordinary shares in issue during the period of 80,000,000.

(b) Diluted

Not applicable.

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#### **B11.** Profit Before Tax

	Current Quarter Ended 31.03.2013 RM'000	Current Year To-Date Ended 31.03.2013 RM'000
Profit before tax is stated after (charging)/cred	diting:	
Rental income	2	5
Interest income	205	606
Foreign exchange gain/(loss)-unrealised	161	(58)
Profit on disposal of property, plant and		()
equipment	5	5
Reversal of allowance for impairment of		-
trade receivables	6	87
Interest expenses	(11)	(28)
Depreciation and amortisation	(425)	(1,254)
Impairment loss on trade receivables	(60)	(180)

Other disclosure items pursuant to Appendix 9B Note 16 of the Listing Requirements of Bursa Malaysia Securities Berhad are not applicable.

#### **B12.** Authorisation for Issue

The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 22 May 2013.

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# C. DISCLOSURE OF REALISED AND UNREALISED PROFITS OR LOSSES

Total unappropriated profit as at 31 March 2013 and 31 December 2012 is analysed as follows:

	As at 31.03.2013 (Unaudited) RM'000	As at 31.12.2012 (Audited) RM'000
Total unappropriated profit of the Company and its subsidiaries		
- Realised	83,385	83,401
- Unrealised	1,275	1,052
	84,660	84,453
Consolidation adjustments	(25,543)	(25,483)
Total Group unappropriated profit as per		
consolidated accounts	59,117	<u>58,970</u>